



Press release

Nexans wins 2 contracts from RATP for a total amount of 15 million euros

The Group will supply over 6,700 kilometres of specialized railway infrastructure cables for trackside and tunnel installations in Paris

Paris, October 20, 2011 – Nexans, a worldwide leading expert in the cable industry, has been awarded two four-year contracts for a total amount of 15 million euros by RATP (the state-owned operator of Paris' public transport systems) to supply specialized railway infrastructure cables that deliver the ideal combination of high performance, safety and reliability for projects to maintain, upgrade and expand the city's metro and tram networks.

Enhanced safety

Nexans will supply over 6,700 kilometres of various safety, control and signalling cables. Among them, specialized safety cables (K20) for tunnel installations, where, in the event of a fire, their halogen-free and flame-retardant design will assure low toxicity and minimal smoke emissions to enhance survival, fire-fighting and emergency rescue operations as well as maintaining the continuity of vital power and data communication circuits. Within this K20 range, Nexans will provide power, telecom, signalling and safety cables.

Beyond infrastructures, Nexans will also supply on board cables for the renovation of metro and RER rolling stock, in compliance with European and French standards.

The cables for the RATP contract will be manufactured by Nexans factories located in Belgium, France, Germany and Switzerland. In these contracts, Nexans will also propose the supply of drums manufactured in France for the RATP logistic centre based at Boissy Saint Léger in the south of Paris.

"This is a very important contract that reinforces our position as a leading cable supplier for RATP's current projects" Says Eric du Tertre, Nexans Market Segment Director Rail Infrastructure. "This success continues a long standing working relationship with RATP that reflects the proven quality of our cables, our commitment to understanding their business and our flexibility in delivering both technical and commercial solutions to meet their specific needs".

About Nexans

With energy as the basis of its development, Nexans, worldwide leading expert in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation. Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future. With an industrial presence in 40 countries and commercial activities worldwide, Nexans employs 23,700 people and had sales in 2010 of more than 6 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult www.nexans.com or <http://www.nexans.mobi>

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