



Press release

Nexans wins three major contracts to supply high-performance cables to improve safety for rail traffic and passengers in Italy

The state-owned operator of Italy's railway network RFI will install over 2,700 kilometres of Nexans' specialized railway signaling and telecom cables for upgrading and refurbishment projects throughout Italy

Paris, November 24, 2011 – Nexans, a worldwide leading expert in the cable industry, has been awarded three major contracts, worth a total of around 10 million Euros, to supply specialized signalling and telecom cables to Rete Ferroviaria Italiana (RFI), the state-owned operator of Italy's railway network. Over the next two years, over 2,700 kilometres of the Nexans cables will be installed in upgrading and maintenance contracts across Italy, where their high-performance and reliability will ensure improved safety for rail traffic and passengers.

Nexans is already well established as a fully qualified and approved manufacturer and supplier of all the types of infrastructure cables used by RFI. The three latest contracts, awarded following a competitive tender process, further reinforce and extend Nexans' major presence in Italy's railway sector.

The signaling cables (type IS 200 D) and the telecom cables (type TT 241 and TT242) will be manufactured locally in the Nexans Battipaglia facility. The coaxial cables for the third project will be manufactured in Nexans plant based in Monchengladbach, Germany. In addition to the manufacture of the cables, coordinated logistics is a vital element in the three contracts as Nexans will deliver the cables directly to each project site according to the installation plan.

"These three major contracts for RFI further extend Nexans' position as a leading infrastructure cable supplier for Italy's rapidly developing railway system" Says Eric du Tertre, Nexans Market Segment Director Rail Infrastructure. "We have developed a long-standing relationship with RFI's technical departments, working closely together to develop high-performance signalling and telecom cables. This proven technical capability allied to our comprehensive logistical support provided the foundation for this latest success."

About Nexans

With energy as the basis of its development, Nexans, worldwide leading expert in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation. Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future. With an industrial presence in 40 countries and commercial activities worldwide, Nexans employs 23,700 people and had sales in 2010 of more than 6 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult www.nexans.com or <http://www.nexans.mobi>

Contacts:

Press

Céline Révillon

Tel.: +33 (0)1 73 23 84 12

Celine.revillon@nexans.com

Investor Relations

Michel Gédéon

Tel.: +33 (0)1 73 23 85 31

Michel.gedeon@nexans.com